

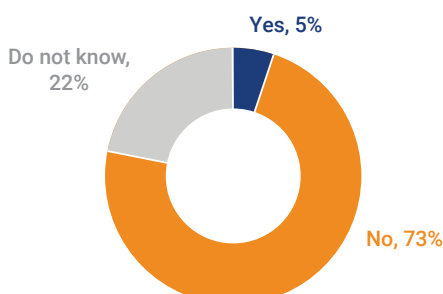
IN THE WEEDS:

DETAILS OF TODAY'S DRUG TESTING LANDSCAPE



CONCERNED OR SLIGHTLY CONCERNED ABOUT THE DECREASE IN QUALITY OF NEW-HIRES/EMPLOYEES IN THE WORKPLACE DUE TO MARIJUANA LEGALIZATION LAWS

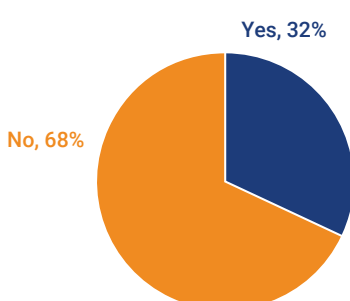
ARE EMPLOYERS PLANNING ON REMOVING MARIJUANA TESTING?



3 TOP SUBSTANCE ABUSE TESTING REASONS

- 1 PRE-EMPLOYMENT... 85%
- 2 RANDOM... 73%
- 3 REASONABLE SUSPICION... 67%

DO EMPLOYERS USE INSTANT DRUG TESTING?



PREFERRED DRUG TESTING METHODS



89%

LAB-BASED URINE TESTING



30%

INSTANT URINE SCREENING



14%

LAB-BASED ORAL FLUID TESTING



13%

HAIR TESTING



8%

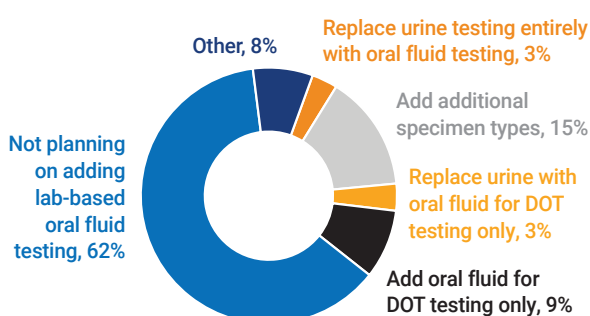
INSTANT ORAL FLUID SCREENING



OF EMPLOYERS WHO DO DRUG TEST THAT CONDUCT ALCOHOL TESTING

PLANNED ORAL FLUID TESTING CHANGES DUE TO SAMHSA GUIDANCE

(SUBSTANCE ABUSE MENTAL HEALTH SERVICES ADMINISTRATION)



ALLOW CANDIDATES TO REAPPLY AFTER A POSITIVE DRUG TEST

PERCENT OF DRUG TESTING PROGRAMS THAT IDENTIFY PRESCRIPTION DRUG ABUSE

